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*For Immediate Release  
March 17, 2010  
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**Karen Edmonds of Winkelmann Realty  
Receives Distinguished Professional Designation**

Karen Edmonds, Manager Client Relations, Winkelmann Realty, Fullerton, CA was recently awarded the World Referral Specialist (WRS) designation by Leading Real Estate Companies of the World® (LeadingRE).

The WRS designation is awarded by LeadingRE to relocation staff of affiliate companies for demonstrating their commitment to serving the unique needs of global clients and meeting a number of important educational requirements reflecting their ability to place and manage cross-border referrals.

The WRS program was developed to train and recognize network affiliates who wish to provide professional real estate referral services to U.S. citizens who have real estate needs in other countries

According to LeadingRE Director of Education Cecelia Chott, CRP, GMS, the need for these services is becoming more common in today's market. "We are seeing increasing numbers of U.S. citizens who are looking to buy or sell properties abroad, whether for second homes, retirement, investment, inheritance or corporate transfers. We commend Karen Edmonds for educating herself on the intricacies of working with this type of client to meet their specialized needs," Chott said.

As a member of Leading Real Estate Companies of the World®, (*insert company name*) can assist individuals relocating to virtually any community in the U.S. or abroad and can meet corporate relocation needs through the network's sister relocation company, RELO Direct®, Inc.

For more information on (*insert company name*), visit (*insert company web site*) or call (*insert company phone number*).

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**About the Leading Real Estate Companies of the World® Network**

Leading Real Estate Companies of the World® is the largest global network of 700 real estate firms, with over 5,500 offices and 170,000 sales associates worldwide. Leading Real Estate Companies of the World® members produce nearly \$370 billion in home sales annually in the U.S. Six out of the United States top 10 real estate firms are LeadingRE affiliates. LeadingRE's member firms are widely recognized as the premier providers of quality relocation and affinity services. RELO® Home Search ([www.relohomesearch.com](http://www.relohomesearch.com)), with access to 2 million listings, offers one of the most robust online house resources available. For more information, please visit [www.LeadingRE.com](http://www.LeadingRE.com)